



# Leaders in Affordable Housing Property Management

# About --- EchoRealty

**EchoRealty NSW and ACT Limited (ERNAL) and EchoRealty Vic Limited (ERVL) are specialist affordable housing entities within the Evolve Housing Group.**

Formally established in 2017, we are one of the largest affordable housing providers in NSW and are passionate about helping people achieve their property goals, whether it's through renting, developing or investing.

EchoRealty NSW & ACT offer affordable housing for low to moderate income earners, filling the gap between social housing and the private rental market. EchoRealty Vic Limited offers affordable housing dwellings under the Essential Worker Program.

With a dedicated team of Property Managers, EchoRealty provides high-quality affordable housing properties and general property management services to property owners and tenants in New South Wales, Victoria and the Australian Capital Territory.

We manage properties for private investors, developers, councils, not-for-profit organisations and institutional investors. Our portfolio includes Affordable Housing, Essential Worker affordable housing and private market housing.

Operating as a profit-for-purpose business, EchoRealty is committed to providing safe, stable and affordable housing to all Australians. To achieve this, the team works with developers and investors to increase the supply of affordable housing. Profits generated by EchoRealty are reinvested to create more social and affordable housing and to support vulnerable people to overcome challenges and improve their lives.



A modern living room with a white sofa, a round table, and large windows overlooking a garden. The room is bright and airy, with natural light streaming in from the windows. The sofa is a light, textured fabric, and the table is a simple, round, light-colored design. The windows are large and frame a view of a lush garden with trees and a white fence. The overall aesthetic is clean, minimalist, and inviting.

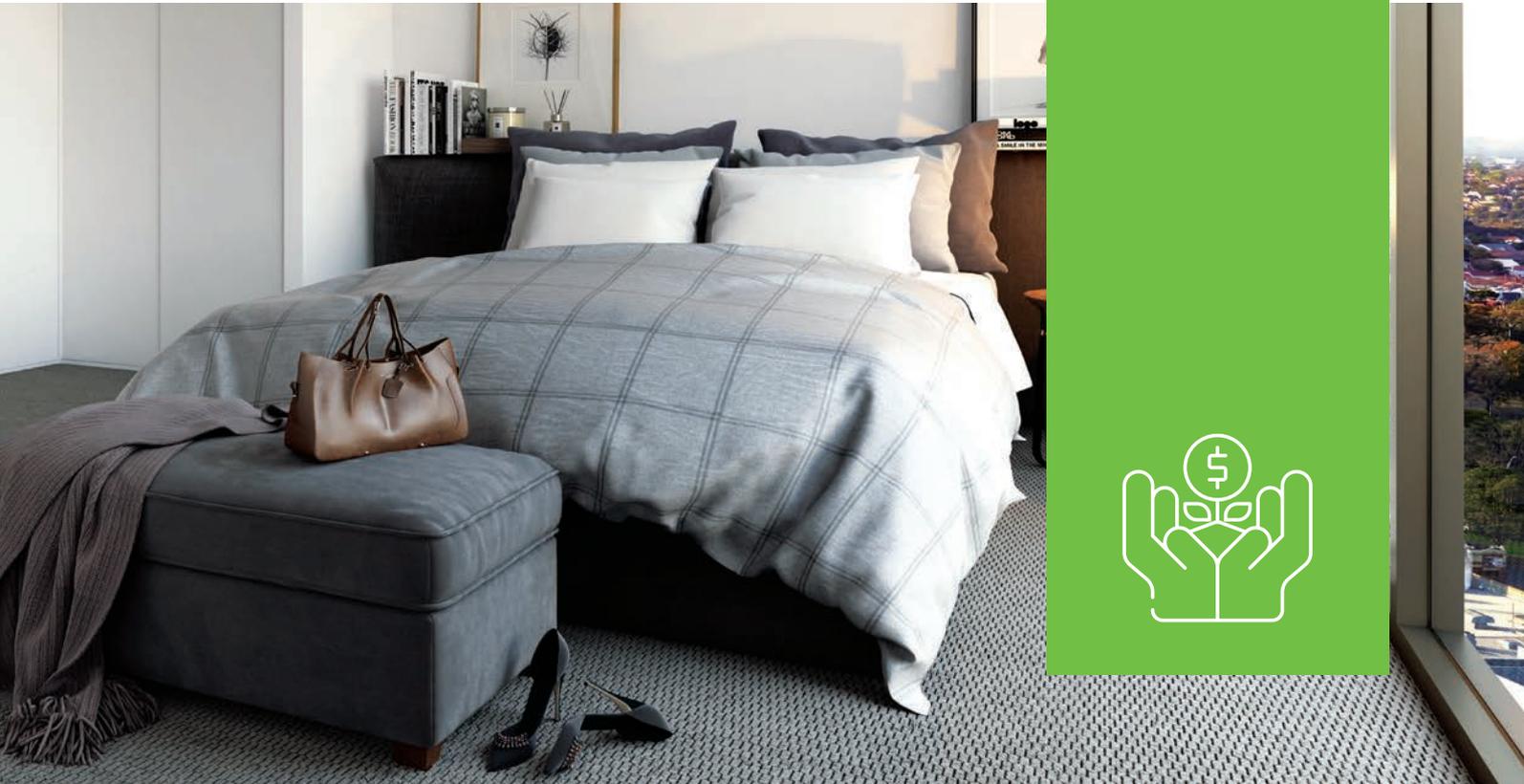
Satisfied customers  
is the best business  
strategy of all



EchoRealty is part of the Evolve Housing Group, one of Australia's largest Community Housing Providers (CHPs) with more than 30 years' experience. As of July 2024, Evolve Housing manages more than 5,000 properties and supports over 11,000 residents.

Working hard  
for something  
**we love is  
called passion**

# Housing ——— We Provide



EchoRealty is experienced in partnering with a range of organisations to develop and manage affordable housing for low-to-moderate income earners including property developers, Local and State government authorities, Private landlords and investors.

This secure housing alternative is priced so that residents can afford other living costs including food, clothing, transport, medical care and education.

This type of housing is for low-to-moderate income households where tenants pay a percentage of market rent – typically between 74.9% to 80%, depending on who owns the property and its respective property program.

Affordable housing is typically owned by government, private investors, institutional investors, developers and not-for-profit organisations.

At EchoRealty, we also offer essential worker housing for eligible workers in frontline services. Essential workers who may be eligible for this type of housing include people who work in essential industries such as aged care, health care, education, emergency services, law enforcement and childcare.

## **Investment in affordable housing**

As of July 2024, EchoRealty manages over 2,200 properties across our portfolio. This includes 1,970 properties in New South Wales (of which 169 are owned by Evolve Housing Limited), 40 properties in the Australian Capital Territory and 205 in Victoria.



# Affordable Housing programs and leasing options



To ensure that affordable housing is only being used by those who need it, the EchoRealty team assess all applicants against income eligibility criteria. This income eligibility varies and is determined based on the assigned property program and leasing option.

The income limits can vary between different properties and homes located in more expensive suburbs, typically having higher thresholds.

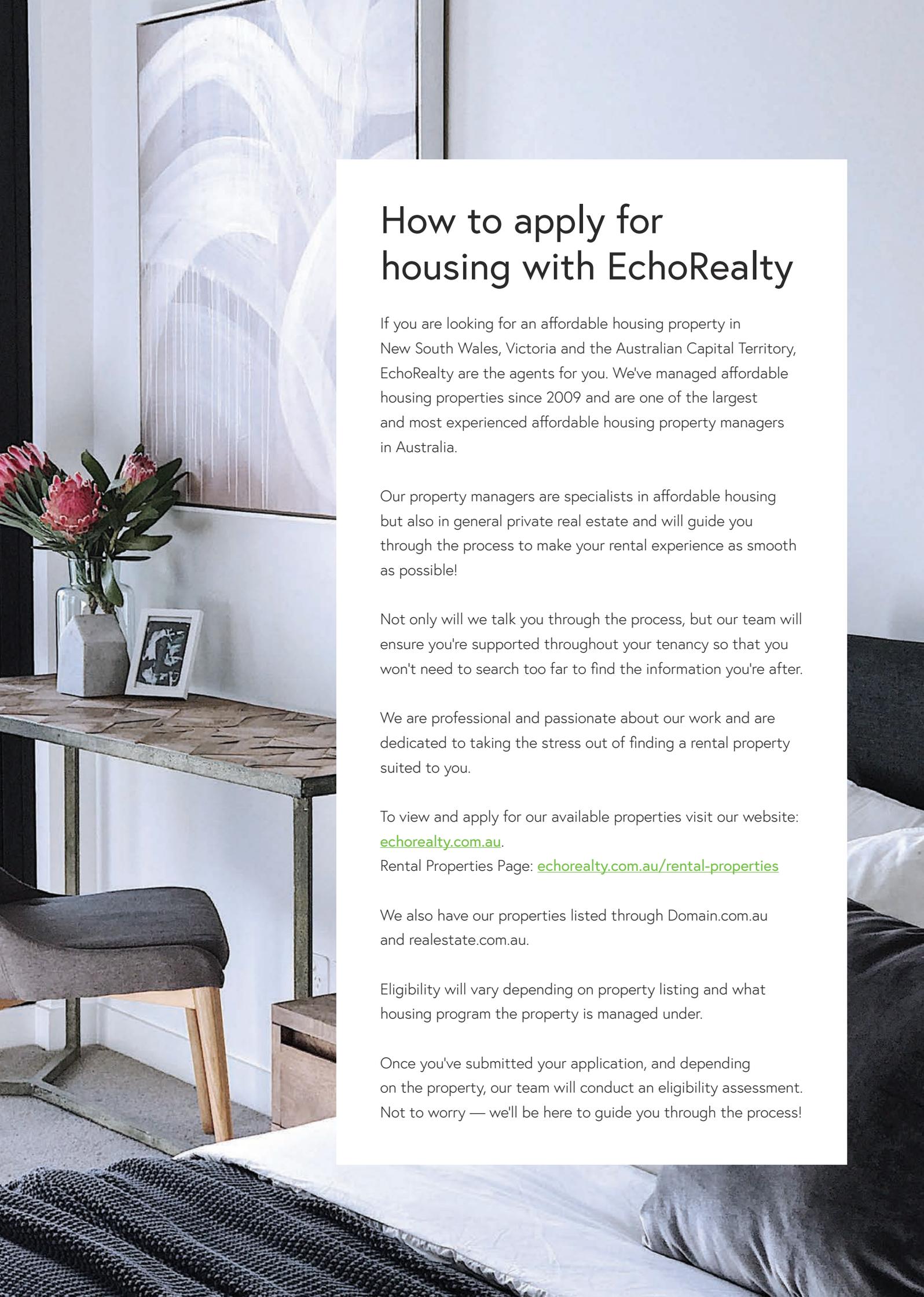
Generally, to be eligible to live in an EchoRealty home, a household must be considered low-to-moderate income earners, meaning household incomes must fall within certain ranges.

Every property listing we publish includes the relevant income ranges for their property program. These criteria are clearly addressed in property descriptions and our team are well versed in assisting prospective renters with any enquires they may have. To read more about our property programs visit:

[www.echorealty.com.au](http://www.echorealty.com.au)

For any questions about property programs and which program best suits your property, please call us on 1800 693 246 or email [info@echorealty.com.au](mailto:info@echorealty.com.au).





# How to apply for housing with EchoRealty

If you are looking for an affordable housing property in New South Wales, Victoria and the Australian Capital Territory, EchoRealty are the agents for you. We've managed affordable housing properties since 2009 and are one of the largest and most experienced affordable housing property managers in Australia.

Our property managers are specialists in affordable housing but also in general private real estate and will guide you through the process to make your rental experience as smooth as possible!

Not only will we talk you through the process, but our team will ensure you're supported throughout your tenancy so that you won't need to search too far to find the information you're after.

We are professional and passionate about our work and are dedicated to taking the stress out of finding a rental property suited to you.

To view and apply for our available properties visit our website: [echorealty.com.au](https://echorealty.com.au).

Rental Properties Page: [echorealty.com.au/rental-properties](https://echorealty.com.au/rental-properties)

We also have our properties listed through Domain.com.au and realestate.com.au.

Eligibility will vary depending on property listing and what housing program the property is managed under.

Once you've submitted your application, and depending on the property, our team will conduct an eligibility assessment. Not to worry — we'll be here to guide you through the process!

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